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**漢國置業有限公司**  
**Hon Kwok Land Investment Company, Limited**  
*(Incorporated in Hong Kong with limited liability)*  
**(Stock Code: 160)**

**2017-18 ANNUAL RESULTS ANNOUNCEMENT**

**FINANCIAL RESULTS**

For the year ended 31 March 2018, the Group's consolidated turnover was HK\$1,781 million (2017: HK\$1,574 million) and net profit attributable to shareholders amounted to HK\$2,980 million (2017: HK\$585 million), inclusive of property revaluation gain of HK\$233 million, after a deferred tax credit of HK\$4 million (2017: HK\$518 million, net of deferred tax charges of HK\$127 million). Basic earnings per share was HK\$4.14 (2017: HK\$0.81). As at 31 March 2018, the shareholders' equity amounted to HK\$11,372 million (as at 31 March 2017: HK\$7,837 million) and net assets per share attributable to shareholders was HK\$15.79 (as at 31 March 2017: HK\$10.88).

The significant increase in profit for the year was mainly due to the recognition of gain on disposal of a bare site in Guangzhou, PRC which amounted to HK\$2,379 million. Please refer to the section "Disposal of Properties" under "Business Review" for more information.

**DIVIDENDS**

The Directors recommend the payment of a final dividend of 12.5 Hong Kong cents (2017: 12.5 Hong Kong cents) per ordinary share for the year ended 31 March 2018 and a special dividend of 5.0 Hong Kong cents (2017: Nil) to shareholders whose names appear on the Company's register of members on 3 September 2018. Subject to the approval by the shareholders at the forthcoming annual general meeting, the dividend cheques are expected to be despatched to shareholders on or before 18 September 2018.

**CLOSURE OF REGISTER OF MEMBERS FOR ANNUAL GENERAL MEETING**

The annual general meeting of the Company is scheduled to be held on 24 August 2018. For determining the entitlement to attend and vote at the annual general meeting, the register of members of the Company will be closed from 21 August 2018 to 24 August 2018 (both days inclusive), during which period no share transfers will be registered. In order to be eligible to attend and vote at the annual general meeting, all transfer forms accompanied by relevant share certificates must be lodged with Tricor Tengis Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on 20 August 2018.

## CLOSURE OF REGISTER OF MEMBERS FOR DIVIDENDS

The proposed final dividend and proposed special dividend for the year ended 31 March 2018 are subject to approval by the shareholders at the annual general meeting. For determining the entitlement to the proposed final dividend and proposed special dividend, the register of members of the Company will be closed from 31 August 2018 to 3 September 2018 (both days inclusive), during which period no share transfers will be registered. The last day for dealing in the Company's shares cum entitlements to the proposed final dividend and proposed special dividend will be 28 August 2018. In order to qualify for the proposed final dividend and proposed special dividend, all transfer forms accompanied by relevant share certificates must be lodged with Tricor Tengis Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on 30 August 2018.

## BUSINESS REVIEW

### Disposal of Properties

#### ***Dong Guan Zhuan Road 東莞莊路 project in Guangzhou***

In January 2017, the Group entered into a sale and purchase agreement to dispose of its 75% interest of a bare site at Dong Guan Zhuan Road in Guangzhou, PRC via sale of its offshore holding company together with the assignment of related shareholders' loans for a total cash consideration of RMB3,181 million (equivalent to Hong Kong dollar of HK\$3,586 million). The transaction constituted a very substantial disposal transaction and was completed in September 2017. The relevant gain on disposal of HK\$2,379 million was recognised in the year under review. For details, please refer to the Company's announcement dated 24 January 2017, circular dated 9 May 2017 and announcement dated 25 May 2017.

#### ***Jie Fang Building 解放大廈 in Guangzhou***

In December 2017, the Group entered into a sale and purchase agreement to dispose of its 100% interest of an investment property in Guangzhou, PRC, namely **Jie Fang Building 解放大廈** via sale of its onshore holding company together with the assignment of related shareholder's loan for a total cash consideration of RMB260 million (equivalent to Hong Kong dollar of HK\$322 million). The transaction constituted a discloseable transaction and was completed in January 2018. The relevant gain on disposal of HK\$117 million was recognised in the year under review. For details, please refer to the Company's announcement dated 18 December 2017.

### Property Development and Investment

#### ***Guangzhou, PRC***

The **Botanica 寶翠園**, situated in the greenery zone of Tian He District near the Botanical Garden, comprises 39 blocks of high-rise residential building. This project, with a total gross floor area of approximately 229,000 sq.m., was developed in four phases. **Botanica Phases 1, 2 and 3 寶翠園一、二及三期**, with a total 28 blocks of about 1,280 units, were sold out and the profits derived therefrom had been recognised in the prior financial years. **Botanica Phase 4 寶翠園四期**, comprises 11 blocks of about 550 units, has also been fully sold out and generated sale proceeds exceeding RMB2,000 million. Construction works for phase 4 of the project have been completed with delivery of sold units commenced in June 2017.

**Ganghui Dasha** 港滙大廈, a 20-storey commercial/office building, is situated at the junction of Beijing Road, Nanti Er Road and Baqi Er Road, Yue Xiu District. The average occupancy rate of the building was about 80%.

Foundation works of the development site at **45-107 Beijing Nan Road**, Yue Xiu District, comprising a 30-storey residential building of about 160 units and a 32-storey commercial/office building, are expected to commence in the third quarter of this year.

### ***Nanhai, Foshan, PRC***

**Metropolitan Oasis** 雅瑤綠洲, situated in Da Li District, Nanhai with a total gross floor area of approximately 273,000 sq.m., is under development by phases. Phase I of the project comprises 71 units of 3-storey town houses and 24 blocks of high-rise apartments of about 900 units. Nearly all units in phase I have been sold generating sale proceeds exceeding RMB1,200 million. Delivery of the above sold units to individual purchasers has been substantially completed. Phase 2 of the project comprises 192 units of 3-storey town houses of which more than 40% have been pre-sold at a total contract sum exceeding RMB390 million. Construction works for phase 2 of the project have been completed with delivery of sold units commenced in the first quarter of this year. The remaining phase of the project comprising 19 blocks of high rise apartments of about 550 units is under development and will be launched to the market for pre-sale as and when appropriate.

### ***Shenzhen, PRC***

Construction works of **Hon Kwok City Commercial Centre** 漢國城市商業中心, with a total gross floor area of approximately 128,000 sq.m. and situated at the junction of Shen Nan Zhong Road and Fu Ming Road, Futian District, are in progress and expected to be completed in the coming months. This signature building is being developed into a 75-storey high commercial/office tower above ground with 5-level basement and will be held by the Group as investment property for recurring rental income.

**City Square** 城市天地廣場, situated at Jia Bin Road, Luo Hu District, is a 5-storey commercial podium. All the retail shops at ground level and the entire first floor of the podium are fully let. **The Bauhinia Hotel (Shenzhen)** 寶軒酒店 (深圳), a 162-room hotel at upper three floors of the above podium, maintained occupancy and room rates at a satisfactory level. The average occupancy rate of **City Suites** 寶軒公寓, a 64-unit serviced apartment on top of the podium was closed to 100%.

**Enterprise Square** 僑城坊, situated at Qiaoxiang Road North, Nanshan District, covers a site area of 48,764 sq.m. and with a total gross floor area of approximately 224,500 sq.m. It is being developed in two phases into 12 blocks of buildings for composite use in which the Group has 20% interest. Gross floor area of about 70,000 sq.m. in the project for office use has been pre-sold since January 2017 generating sales proceeds exceeding RMB 3,000 million. Construction works for phase 1 of the project have been completed with delivery of sold units commenced in the first quarter of this year. Profit attributable to those units delivered on or before 31 March 2018 was recognised as share of profit of associate during the year under review. A portion of the project is to be retained for recurring rental income.

## ***Chongqing, PRC***

**Chongqing Hon Kwok Centre** 重慶漢國中心, situated at Bei Bu Xin Qu, is a 21-storey twin-tower office building atop of a 4-storey retail/commercial podium and is currently nearly fully let.

**Chongqing Jinshan Shangye Zhongxin** 重慶金山商業中心, a twin-tower project, is also situated at Bei Bu Xin Qu and adjacent to the above **Chongqing Hon Kwok Centre** 重慶漢國中心. It comprises a 41-storey office tower and a 42-storey hotel and office composite tower each with its respective 4-storey retail/commercial podium. The occupancy of the completed office tower has been gradually improving, whereas the hotel/office tower was in the interior fitting out stage during the year under review.

## ***Hong Kong – Property Investment***

The development site at **Kin Chuen Street, Kwai Chung, New Territories**, with a total gross floor area of approximately 228,000 sq.ft. was acquired via government public tender in prior years. Foundation works were expected to be completed in the third quarter of this year followed by superstructure works. It is planned to be developed as a data centre for recurring rental income.

The average occupancy rate of **The Bauhinia Hotel (Central)** 寶軒酒店(中環), a 42-room boutique hotel situated at four podium floors of the hotel/apartment building at Connaught Road Central and Des Voeux Road Central was above 95% with satisfactory room rates whilst that of **The Bauhinia** 寶軒, a 171-room serviced apartments atop of the above hotel, was about 85%. The retail shops at street level of the aforesaid building are fully let.

The average occupancy rate of **The Bauhinia Hotel (TST)** 寶軒酒店(尖沙咀), a 98-room boutique hotel occupying a total of 20 floors in a 23-storey commercial/office building at Observatory Court, Tsim Sha Tsui, was about 90% with satisfactory room rates. All the remaining floors of the above building have been leased out for commercial use.

The average occupancy rate of **Hon Kwok Jordan Centre** 漢國佐敦中心, a 23-storey commercial/office building situated at Hillwood Road, Tsim Sha Tsui was closed to 100%.

## OUTLOOK

The synchronised global economic recovery is expected to continue in 2018. Nevertheless, the rise of trade protectionism and the impact of the U.S. monetary policy have added uncertainties to the global recovery. In the United States, under the strengthened economic environment, the Federal Reserve is likely to continue its monetary policy normalisation and interest rate hike policies. Meanwhile, the Eurozone countries are expected to sustain its steady recovery under the prevailing accommodative monetary policy, improved labour market and better economic sentiment.

In the Mainland China, the Central Government has reiterated that houses are built for inhabitation rather than for speculation. In order to stabilize the real estate market, the Central Government has imposed city-specific housing policies and implemented tightened regulatory measures to curb the escalating property price and speculative housing demand. In addition, the mainland government has diverted home purchase demand and promoted the development of residential leasing market to ease the overheated housing demand. Together with the debt deleveraging policies to contain potential financial risks, it is expected that the property market will maintain a healthy and sustainable long term growth.

In Hong Kong, the economy recorded a solid growth supported by the strong consumer spending, revival of inbound tourism and low unemployment environment. With the Central Government's plan on the development of the Greater Bay Area, Hong Kong, with its competitive edge in different business sectors, will benefit from ample business opportunities. In the near term, the local property market will remain buoyant with prices and rental of residential and commercial properties continue to rise. As more restrictive measures may be imposed by the local government, and in light of the external uncertainties, the local economy will become more erratic in the year ahead.

Finally, I would like to thank my fellow directors for their valuable advice and all staff members for their efforts during the year under review.

**James Sai-Wing Wong**  
*Chairman*

Hong Kong, 27 June 2018

## CONSOLIDATED RESULTS

The consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 March 2018 together with comparative figures for the previous year are as follows:

### Consolidated Statement of Profit or Loss

		For the year ended 31 March	
		2018	2017
	Notes	HK\$'000	HK\$'000
Revenue	2	1,781,043	1,574,444
Cost of sales		<u>(891,999)</u>	<u>(940,808)</u>
Gross profit		889,044	633,636
Other income	3	18,641	18,066
Fair value gains on investment properties, net		229,091	645,452
Gain on disposal of subsidiaries	4	2,495,927	-
Gain/(loss) on disposal of investment properties, net		(244)	541
Administrative expenses		(115,382)	(99,982)
Other operating expenses, net		(34,409)	(82,117)
Finance costs	5	(102,338)	(111,118)
Share of profit/(loss) of an associate		<u>113,780</u>	<u>(601)</u>
Profit before tax	6	3,494,110	1,003,877
Income tax expense	7	<u>(385,190)</u>	<u>(303,098)</u>
Profit for the year		<u>3,108,920</u>	<u>700,779</u>
Attributable to:			
Owners of the Company		2,979,893	584,879
Non-controlling interests		<u>129,027</u>	<u>115,900</u>
		<u>3,108,920</u>	<u>700,779</u>
Earnings per share attributable to ordinary equity holders of the Company	8		
Basic and diluted		<u>HK\$4.14</u>	<u>HK\$0.81</u>

## Consolidated Statement of Comprehensive Income

	For the year ended 31 March	
	2018 HK\$'000	2017 HK\$'000
<b>Profit for the year</b>	<b>3,108,920</b>	700,779
<b>Other comprehensive income/(loss)</b>		
Other comprehensive income/(loss) to be reclassified to profit or loss in subsequent periods:		
Share of other comprehensive income/(loss) of an associate	15,955	(7,187)
Release of exchange fluctuation reserve upon disposal of subsidiaries	(78,064)	-
Exchange differences on translation of foreign operations	740,992	(479,594)
<b>Other comprehensive income/(loss) for the year, net of tax</b>	<b>678,883</b>	(486,781)
<b>Total comprehensive income for the year</b>	<b>3,787,803</b>	213,998
<b>Attributable to:</b>		
Owners of the Company	3,625,224	114,358
Non-controlling interests	162,579	99,640
	<b>3,787,803</b>	213,998

## Consolidated Statement of Financial Position

		<b>31 March 2018</b>	31 March 2017
	<i>Notes</i>	<b><i>HK\$'000</i></b>	<i>HK\$'000</i>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment		<b>81,006</b>	80,673
Investment properties		<b>13,675,630</b>	12,462,284
Investment in a joint venture		<b>199</b>	199
Investment in an associate		<b>486,711</b>	356,976
		<u><b>14,243,546</b></u>	<u>12,900,132</u>
<b>Total non-current assets</b>			
<b>CURRENT ASSETS</b>			
Tax recoverable		<b>97</b>	227
Properties held for sale under development and completed properties held for sale		<b>2,553,549</b>	2,223,805
Trade receivables	<i>10</i>	<b>20,146</b>	19,894
Prepayments, deposits and other receivables		<b>165,451</b>	191,168
Cash and bank balances		<b>2,678,461</b>	2,268,570
		<u><b>5,417,704</b></u>	<u>4,703,664</u>
Assets of a disposal group classified as held for sale	<i>11</i>	<u><b>-</b></u>	<u>482,001</u>
		<u><b>5,417,704</b></u>	<u>5,185,665</u>
<b>Total current assets</b>			
<b>CURRENT LIABILITIES</b>			
Trade payables and accrued liabilities	<i>12</i>	<b>588,325</b>	625,445
Due to an associate		<b>26,002</b>	31,740
Interest-bearing bank borrowings		<b>2,206,409</b>	1,653,208
Customer deposits		<b>1,222,514</b>	2,335,704
Tax payable		<b>416,473</b>	110,990
		<u><b>4,459,723</b></u>	<u>4,757,087</u>
Liabilities directly associated with the assets classified as held for sale	<i>11</i>	<u><b>-</b></u>	<u>120</u>
		<u><b>4,459,723</b></u>	<u>4,757,207</u>
<b>Total current liabilities</b>			
<b>NET CURRENT ASSETS</b>			
		<u><b>957,981</b></u>	<u>428,458</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			
		<u><b>15,201,527</b></u>	<u>13,328,590</u>

**Consolidated Statement of Financial Position** *(Continued)*

	<b>31 March 2018 HK\$'000</b>	31 March 2017 HK\$'000
<b>NON-CURRENT LIABILITIES</b>		
Interest-bearing bank borrowings	<b>2,328,945</b>	3,756,324
Deferred tax liabilities	<b>1,409,452</b>	<u>1,328,394</u>
Total non-current liabilities	<b><u>3,738,397</u></b>	<u>5,084,718</u>
Net assets	<b><u>11,463,130</u></b>	<u>8,243,872</u>
<b>EQUITY</b>		
Equity attributable to owners of the Company		
Share capital	<b>1,519,301</b>	1,519,301
Reserves	<b>9,852,794</b>	<u>6,317,624</u>
	<b>11,372,095</b>	7,836,925
Non-controlling interests	<b><u>91,035</u></b>	<u>406,947</u>
Total equity	<b><u>11,463,130</u></b>	<u>8,243,872</u>

Notes:

## 1. Basis of Preparation and Changes in Accounting Policies and Disclosures

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“HKASs”) and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”), accounting principles generally accepted in Hong Kong and the Hong Kong Companies Ordinance (the “Companies Ordinance”). They have been prepared under the historical cost convention, except for certain investment properties which have been measured at fair value, and disposal group held for sale which has been stated at the lower of its carrying amount and fair value less cost to sell. These financial statements are presented in Hong Kong dollars (“HK\$”) and all values are rounded to the nearest thousand except when otherwise indicated.

The financial information relating to the years ended 31 March 2018 and 2017 included in this preliminary announcement of annual results 2018 do not constitute the Company’s statutory annual consolidated financial statements for those years but is derived from those financial statements. Further information relating to these statutory financial statements required to be disclosed in accordance with section 436 of the Companies Ordinance is as follows:

The Company has delivered the financial statements for the year ended 31 March 2017 to the Registrar of Companies as required by section 662(3) of, and Part 3 of Schedule 6 to, the Companies Ordinance and will deliver the financial statements for the year ended 31 March 2018 in due course.

The Company’s auditor has reported on the financial statements of the Group for both years. The auditor’s reports were unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its reports; and did not contain a statement under sections 406(2), 407(2) or (3) of the Companies Ordinance.

### Changes in accounting policies and disclosures

The Group has adopted the following revised HKFRSs for the first time for the current year’s financial statements.

Amendments to HKAS 7	<i>Disclosure Initiative</i>
Amendments to HKAS 12	<i>Recognition of Deferred Tax Assets for Unrealised Losses</i>
Amendments to HKFRS 12 included in <i>Annual Improvements to HKFRSs 2014-2016 Cycle</i>	<i>Disclosure of Interests in Other Entities: Clarification of the Scope of HKFRS 12</i>

The nature and the impact of the amendments are described below:

- (a) Amendments to HKAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.
- (b) Amendments to HKAS 12 clarify that an entity, when assessing whether taxable profits will be available against which it can utilise a deductible temporary difference, needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount. The amendments have had no impact on the financial position or performance of the Group as the Group has no deductible temporary differences or assets that are in the scope of the amendments.
- (c) Amendments to HKFRS 12 clarify that the disclosure requirements in HKFRS 12, other than those disclosure requirements in paragraphs B10 to B16 of HKFRS 12, apply to an entity’s interest in a subsidiary, a joint venture or an associate, or a portion of its interest in a joint venture or an associate that is classified as held for sale or included in a disposal group classified as held for sale. The amendments have had no impact on the Group’s financial statements.

## 2. Operating Segment Information

For management purposes, the Group is organised into business units based on their products and services and has three reportable operating segments as follows:

- the property development segment develops properties for sale;
- the property investment segment holds investment properties for development and the generation of rental income; and
- the "others" segment comprises, principally, the sub-leasing of carparking business and the property management service business which provides management services to residential and commercial properties.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/loss, which is a measure of adjusted profit/loss before tax. The adjusted profit/loss before tax is measured consistently with the Group's profit before tax except that interest income, finance costs, gain on disposal of subsidiaries, share of profit/loss of an associate as well as head office and corporate expenses are excluded from such measurement.

Segment assets exclude investment in a joint venture, investment in an associate, other unallocated head office and corporate assets, including tax recoverable, cash and bank balances and assets of a disposal group classified as held for sale, as these assets are managed on a group basis.

Segment liabilities exclude other unallocated head office and corporate liabilities, including interest-bearing bank borrowings, tax payable, deferred tax liabilities and liabilities directly associated with the assets classified as held for sale, as these liabilities are managed on a group basis.

During the current and prior years, there were no intersegment transactions.

### For the year ended 31 March 2018

	Property development HK\$'000	Property investment HK\$'000	Others HK\$'000	Total HK\$'000
<b>Segment revenue:</b>				
Sales to external customers	1,567,499	190,266	23,278	<u>1,781,043</u>
<b>Segment results</b>	<b>738,707</b>	<b>315,600</b>	<b>(405)</b>	<b>1,053,902</b>
<i>Reconciliation:</i>				
Interest income				13,567
Unallocated expenses				(80,728)
Finance costs				(102,338)
Gain on disposal of subsidiaries				2,495,927
Share of profit of an associate				<u>113,780</u>
Profit before tax				<u>3,494,110</u>

### For the year ended 31 March 2017

	Property development HK\$'000	Property investment HK\$'000	Others HK\$'000	Total HK\$'000
<b>Segment revenue:</b>				
Sales to external customers	1,361,320	188,529	24,595	<u>1,574,444</u>
<b>Segment results</b>	<b>432,178</b>	<b>753,019</b>	<b>354</b>	<b>1,185,551</b>
<i>Reconciliation:</i>				
Interest income				6,683
Unallocated expenses				(76,638)
Finance costs				(111,118)
Share of loss of an associate				<u>(601)</u>
Profit before tax				<u>1,003,877</u>

## 2. Operating Segment Information (Continued)

	At 31 March 2018			
	Property development HK\$'000	Property investment HK\$'000	Others HK\$'000	Total HK\$'000
<b>Segment assets</b>	2,811,157	14,092,159	1,804,319	18,707,635
<i>Reconciliation:</i>				
Elimination of intersegment receivables				(2,211,853)
Investment in a joint venture				199
Investment in an associate				486,711
Corporate and other unallocated assets				<u>2,678,558</u>
Total assets				<u><u>19,661,250</u></u>
<b>Segment liabilities</b>	2,554,429	1,055,476	438,789	4,048,694
<i>Reconciliation:</i>				
Elimination of intersegment payables				(2,211,853)
Corporate and other unallocated liabilities				<u>6,361,279</u>
Total liabilities				<u><u>8,198,120</u></u>

	For the year ended 31 March 2018			
	Property development HK\$'000	Property investment HK\$'000	Others HK\$'000	Total HK\$'000
<b>Other segment information:</b>				
Fair value gains on investment properties, net	-	229,091	-	229,091
Gain on disposal of items of property, plant and equipment, net	-	300	-	300
Loss on disposal of investment properties, net	-	244	-	244
Depreciation	1,079	2,082	2,561	5,722
Capital expenditure *	<u>104</u>	<u>399,869</u>	<u>227</u>	<u>400,200</u>

\* Capital expenditure represents additions to property, plant and equipment and investment properties.

## 2. Operating Segment Information (Continued)

	At 31 March 2017			
	Property development HK\$'000	Property investment HK\$'000	Others HK\$'000	Total HK\$'000
<b>Segment assets</b>	2,506,621	13,546,455	2,020,792	18,073,868
<i>Reconciliation:</i>				
Elimination of intersegment receivables				(3,096,044)
Investment in a joint venture				199
Investment in an associate				356,976
Assets of a disposal group classified as held for sale				482,001
Corporate and other unallocated assets				<u>2,268,797</u>
Total assets				<u>18,085,797</u>
<b>Segment liabilities</b>	3,985,976	1,022,394	1,080,563	6,088,933
<i>Reconciliation:</i>				
Elimination of intersegment payables				(3,096,044)
Liabilities directly associated with the assets classified as held for sale				120
Corporate and other unallocated liabilities				<u>6,848,916</u>
Total liabilities				<u>9,841,925</u>

	For the year ended 31 March 2017			
	Property development HK\$'000	Property investment HK\$'000	Others HK\$'000	Total HK\$'000
<b>Other segment information:</b>				
Fair value gains on investment properties, net	-	645,452	-	645,452
Loss on disposal of items of property, plant and equipment	-	-	133	133
Gain on disposal of investment properties, net	-	541	-	541
Depreciation	873	2,030	1,776	4,679
Capital expenditure *	<u>2,238</u>	<u>315,039</u>	<u>57,467</u>	<u>374,744</u>

\* Capital expenditure represents additions to property, plant and equipment and investment properties.

## 2. Operating Segment Information *(Continued)*

### Geographical information

#### (a) Revenue

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Hong Kong	<b>104,221</b>	105,558
Mainland China	<b><u>1,676,822</u></b>	<u>1,468,886</u>
	<b><u>1,781,043</u></b>	<u>1,574,444</u>

The revenue information above is based on the locations of the customers.

#### (b) Non-current assets

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Hong Kong	<b>3,661,841</b>	3,283,215
Mainland China	<b><u>10,094,795</u></b>	<u>9,259,742</u>
	<b><u>13,756,636</u></b>	<u>12,542,957</u>

The non-current asset information above is based on the locations of the assets and excludes investments in a joint venture and an associate.

## 3. Other Income

	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Bank interest income	<b>13,567</b>	6,683
Others	<b><u>5,074</u></b>	<u>11,383</u>
	<b><u>18,641</u></b>	<u>18,066</u>

#### 4. Gain on disposal of subsidiaries

##### (a) Disposal of Smooth Ever Investments Limited (“Smooth Ever”)

During the year ended 31 March 2018, the Company disposed of Smooth Ever Investments Limited, a wholly-owned subsidiary of the Company, and its subsidiaries (“Smooth Ever Group”). Smooth Ever Group was engaged in property development business. The transaction was completed in September 2017.

The net assets disposed of in the above transaction are as follows:

	<b>2018</b> <b>HK\$'000</b>
Net assets disposed of:	
Property, plant and equipment	26
Properties held for sale under development	504,857
Prepayments, deposits and other receivables	78
Cash and bank balances	169
Due to a shareholder and a group company	(375,080)
Other payables and accrued liabilities	(21)
Non-controlling interests	<u>(64,621)</u>
	<b>65,408</b>
Assignment of loans from a shareholder and a group company	<u>375,080</u>
	<b>440,488</b>
Tax provision	<b>322,945</b>
Direct transaction costs incurred	<b>513,120</b>
Exchange fluctuation reserve	<b>(69,606)</b>
Gain on disposal of subsidiaries	<u><b>2,378,589</b></u>
Consideration received	<u><u><b>3,585,536</b></u></u>
Satisfied by:	
Cash	<u><u><b>3,585,536</b></u></u>

An analysis of the net inflow of cash and cash equivalents in respect of the disposal of subsidiaries are as follows:

	<b>HK\$'000</b>
Cash consideration	<b>3,585,536</b>
Tax provision	<b>(302,945)</b>
Cash and bank balances disposed of	<u><b>(169)</b></u>
Net inflow of cash and cash equivalents in respect of the disposal of subsidiaries	<u><u><b>3,282,422</b></u></u>

4. **Gain on disposal of subsidiaries** (Continued)

(b) **Disposal of Guangzhou Jian Zhao Land Investment Co., Ltd (“Jian Zhao”)**

During the year ended 31 March 2018, the Company disposed of its entire equity in Jian Zhao, a wholly-owned subsidiary of the Company. The transaction was completed in January 2018.

The net assets disposed of in the above transaction are as follows:

	<b>2018</b> <b>HK\$'000</b>
Net assets disposed of:	
Property, plant and equipment	1,369
Investment property	217,284
Prepayments, deposits and other receivables	549
Cash and bank balances	572
Due to a group company	(37,037)
Other payables and accrued liabilities	(216)
Deferred tax liabilities	<u>(28,333)</u>
	<b>154,188</b>
Assignment of a loan from a group company	<u>37,037</u>
	<b>191,225</b>
Tax provision	14,754
Direct transaction costs incurred	7,326
Exchange fluctuation reserve	(8,458)
Gain on disposal of a subsidiary	<u>117,338</u>
Consideration received	<u><u>322,185</u></u>
Satisfied by:	
Cash	<u><u>322,185</u></u>

An analysis of the net inflow of cash and cash equivalents in respect of the disposal of a subsidiary is as follows:

	<b>HK\$'000</b>
Cash consideration	322,185
Tax provision	(14,754)
Cash and bank balances disposed of	<u>(572)</u>
Net inflow of cash and cash equivalents in respect of the disposal of a subsidiary	<u><u>306,859</u></u>

## 5. Finance Costs

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Interest on bank loans, overdrafts and other loans	183,769	210,372
Less: Interest capitalised under property development projects	<u>(81,431)</u>	<u>(99,254)</u>
	<b>102,338</b>	<b>111,118</b>

## 6. Profit Before Tax

The Group's profit before tax is arrived at after charging/(crediting):

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Cost of properties sold	789,941	845,791
Depreciation	5,722	4,679
Minimum lease payments under operating leases	19,204	20,678
Auditor's remuneration	2,500	2,360
Foreign exchange differences, net	736	(5,235)
Loss/(gain) on disposal of items of property, plant and equipment, net	(300)	133
Loss/(gain) on disposal of investment properties, net	244	(541)
Employee benefit expense (including directors' remuneration):		
Wages, salaries, allowances and benefits in kind	73,186	57,207
Pension scheme contributions	<u>1,945</u>	<u>1,763</u>
	<b>75,131</b>	<b>58,970</b>
Less: Amounts capitalised under property development projects	<u>(23,300)</u>	<u>(20,800)</u>
	<b>51,831</b>	<b>38,170</b>
Gross rental income	(212,022)	(211,701)
Less: Outgoing expenses	<u>102,058</u>	<u>95,017</u>
	<b>(109,964)</b>	<b>(116,684)</b>

At 31 March 2018 and 31 March 2017, the amount of forfeited pension scheme contributions available to the Group for future utilisation was not significant.

## 7. Income Tax

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Current tax		
Hong Kong	-	158
Mainland China corporate income tax	<b>138,939</b>	103,679
Land appreciation tax in Mainland China	<b>249,765</b>	71,818
Overseas profits tax	<b>(98)</b>	328
	<b>388,606</b>	175,983
Deferred tax	<u><b>(3,416)</b></u>	<u>127,115</u>
Total tax charge for the year	<u><b>385,190</b></u>	<u>303,098</u>

No provision for Hong Kong profits tax has been made as the Group has available tax losses brought forward from prior years to offset the assessable profits generated during the year. In the prior year, Hong Kong profits tax was provided at the rate of 16.5% on the estimated assessable profits arising in Hong Kong. Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the jurisdictions in which the Group operates.

Land appreciation tax has been calculated in conformity with the prevailing rules and practices on the Group's completed projects in Mainland China at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds from the sale of properties less deductible expenditures including amortisation of land use rights, borrowing costs and all property development expenditures.

## 8. Earnings Per Share Attributable to Ordinary Equity Holders of the Company

The calculation of the basic earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the Company of HK\$2,979,893,000 (2017: HK\$584,879,000) and the weighted average number of ordinary shares in issue during the year of 720,429,301 (2017: 720,429,301).

No adjustment has been made to the basic earnings per share amounts presented for the years ended 31 March 2018 and 2017 in respect of a dilution as the Group has no potential dilutive ordinary shares in issue during the years ended 31 March 2018 and 2017.

## 9. Dividends

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Proposed final – 12.5 HK cents (2017: 12.5 HK cents) per ordinary share	90,054	90,054
Proposed special – 5.0 HK cents per ordinary share (2017: Nil)	<u>36,021</u>	<u>-</u>
	<u><u>126,075</u></u>	<u><u>90,054</u></u>

The proposed final dividend and proposed special dividend for the year are subject to approval of the Company's shareholders at the forthcoming annual general meeting.

## 10. Trade Receivables

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice/contract date, is as follows:

	2018 <i>HK\$'000</i>	2017 <i>HK\$'000</i>
Within 30 days	1,813	2,149
31 to 60 days	1,431	1,769
61 to 90 days	929	1,189
Over 90 days	<u>15,973</u>	<u>14,787</u>
Total	<u><u>20,146</u></u>	<u><u>19,894</u></u>

Monthly rent in respect of leased properties is payable in advance by the tenants pursuant to the terms of the tenancy agreements. The balance of the consideration in respect of sold properties is payable by the purchasers pursuant to the terms of the sale and purchase agreements. Overdue trade debts are closely monitored by management and are provided for in full in cases of non-recoverability. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

## 11. Disposal Group classified as held for sale

As at 31 March 2017, as the disposal of Smooth Ever Group was still pending for completion, it was classified as a disposal group held for sale.

The major classes of assets and liabilities of Smooth Ever Group classified as held for sale as at 31 March 2017 were as follows:

	2017 HK\$'000
<b>Assets</b>	
Property, plant and equipment	43
Properties held for sale under development	481,586
Prepayments, deposits and other receivables	139
Cash and bank balances	233
	<hr/>
Assets of a disposal group classified as held for sale	482,001
	<hr/>
<b>Liabilities</b>	
Other payables and accrued liabilities	120
	<hr/>
Liabilities directly associated with the assets classified as held for sale	120
	<hr/>
Net assets directly associated with the disposal group	481,881
	<hr/> <hr/>

## 12. Trade Payables and Accrued Liabilities

Included in the trade payables and accrued liabilities are trade payables of HK\$23,302,000 (2017: HK\$25,174,000). An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	2018 HK\$'000	2017 HK\$'000
Within 30 days	<u>23,302</u>	<u>25,174</u>

## 13. Contingent Liabilities

- (a) As at 31 March 2018, the Group has given a guarantee of HK\$32,000,000 (2017: HK\$36,000,000) to a bank in connection with a facility granted to an associate and such banking facility guaranteed by the Group to the associate was utilized to the extent of HK\$32,000,000 (2017: HK\$36,000,000).
- (b) As at 31 March 2018, the Group has given guarantees of HK\$1,078,000,000 (2017: HK\$2,145,000,000) to banks for housing loans extended by the banks to the purchasers of the Group's properties for a period from the date the loans are granted to the purchasers up to the date of issuance of property ownership certificates to the purchasers.

## 14. Event after the Reporting Period

On 12 June 2018, Gold Famous Development Limited ("Gold Famous"), an indirect wholly-owned subsidiary of the Company, entered into a consultancy agreement with Shun Cheong Data Centre Solutions Company Limited ("Shun Cheong Data Centre Solutions"), an indirect wholly-owned subsidiary of Chinney Alliance Group Limited ("Chinney Alliance"), pursuant to which Shun Cheong Data Centre Solutions was appointed by Gold Famous as the consultant to provide consultancy services in respect of the construction and development of a data centre on a parcel of land owned by Gold Famous in Kwai Chung, Hong Kong for a fixed fee of HK\$16,200,000. As Dr. James Sai-Wing Wong is the controlling shareholder of the Company and Chinney Alliance, the related transaction constituted a connected transaction under the Listing Rules and is subject to the reporting and announcement requirements. For details, please refer to the Company's announcement dated 12 June 2018.

## **FINANCIAL REVIEW**

### **Liquidity and financial resources**

The total interest-bearing debts of the Group amounted to approximately HK\$4,535 million as at 31 March 2018 (2017: HK\$5,410 million), of which approximately 49% (2017: 31%) of the debts were classified as current liabilities. Included therein were debts of HK\$106 million related to bank loans with repayable on demand clause and HK\$1,932 million related to project or term loans which will be refinanced during the forthcoming financial year. Based on the repayment schedules pursuant to the related loan agreements and assuming that the aforesaid refinancing will be completed on schedule, the current portion of the total interest-bearing debts was approximately 4%. The decrease in total debts was mainly due to the repayment of bank loans with proceeds arising from the disposal of properties during the year.

Total cash and bank balances including time deposits were approximately HK\$2,678 million as at 31 March 2018 (2017: HK\$2,269 million). Included in cash and bank balances are restricted bank deposits of HK\$260 million (2017: HK\$750 million) which can only be applied in the designated property development projects prior to their completion of construction. The Group had committed but undrawn banking facilities of a total of approximately HK\$1,394 million at year end available for its working capital purpose.

Total shareholders' funds as at 31 March 2018 were approximately HK\$11,372 million (2017: HK\$7,837 million). The increase was mainly due to current year's profit attributable to shareholders and the appreciation in value of assets less liabilities denominated in Renminbi.

The gearing ratio of the Group, as measured by the net interest-bearing debts of approximately HK\$1,857 million (2017: HK\$3,141 million) over the shareholders' funds plus non-controlling interests totalling of approximately HK\$11,463 million (2017: HK\$8,244 million), was 16% as at 31 March 2018 (2017: 38%).

### **Funding and treasury policies**

The Group adopts prudent funding and treasury policies. Surplus funds are primarily maintained in the form of cash deposits with leading banks.

Acquisition and development of properties are financed partly by internal resources and partly by bank loans. Repayments of bank loans are scheduled to match asset lives and project completion dates. Bank loans are mainly denominated in Hong Kong dollars and Renminbi and bear interest at floating rates.

Foreign currency exposure is closely monitored by management and hedged to the extent desirable. As at 31 March 2018, the Group had no material exposure under foreign exchange contracts or any other hedging instruments.

### **Pledge of assets**

Properties with an aggregate carrying value of approximately HK\$13,730 million as at 31 March 2018 were pledged to secure certain banking facilities of the Group.

## **Employees and remuneration policies**

The Group, not including its joint venture and associate, employed approximately 320 employees as at 31 March 2018. Remuneration is determined by reference to market terms and the qualifications and experience of the staff concerned. Salaries are reviewed annually with discretionary bonuses being paid depending on individual performance. The Group also provides other benefits including medical cover, provident fund, personal accident insurance and educational subsidies to all eligible staff.

## **CORPORATE GOVERNANCE**

### **Compliance with Model Code for Securities Transactions by Directors**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 of the Listing Rules as its own code of conduct for directors’ securities transactions. Having made specific enquiry, all the directors have confirmed that they have complied with the required standard as set out in the Model Code throughout the year ended 31 March 2018.

### **Compliance with the Corporate Governance Code**

In the opinion of the Directors, the Company has complied with the applicable code provisions of the Corporate Governance Code (the “CG Code”) as set out in Appendix 14 of the Listing Rules for the year ended 31 March 2018, except for the following deviations:

1. CG Code provision A.1.1 stipulates that the board of directors should meet regularly and board meetings should be held at least four times a year at approximately quarterly intervals.

During the year ended 31 March 2018, the board of directors of the Company (the “Board”) met twice for approving the annual results of the Company for the year ended 31 March 2017 and the interim results of the Company for the period ended 30 September 2017. As business operations were under the management and supervision of the executive directors of the Company, who had from time to time held meetings to resolve all material business or management issues, only two regular board meetings were held for the year ended 31 March 2018.

2. CG Code provision A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

Currently, Dr. James Sai-Wing Wong is the Chairman of the Company and assumes the role of the Chairman and also the chief executive officer. Given the nature of the Group’s businesses which require considerable market expertise, the Board believes that the vesting of the two roles for the time being provides the Group with stable and consistent leadership and allows for more effective planning and implementation of long term business strategies. The Board will continuously review the effectiveness of the structure to balance the power and authority of the Board and the management.

3. CG Code provision A.4.1 stipulates that non-executive directors should be appointed for a specific term, subject to re-election and CG Code provision A.4.2 stipulates that all directors appointed to fill a casual vacancy should be subject to election by shareholders at the first general meeting after their appointment and every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

The non-executive directors of the Company are not appointed for a specific term but are subject to retirement by rotation and re-election in accordance with the articles of association of the Company (the “Articles of Association”). The Articles of Association do not require the directors to retire by rotation at least once every three years. However, in accordance with article 104 of the Articles of Association, at each annual general meeting of the Company, one-third of the directors for the time being (or, if their number is not three or a multiple of three, then the number nearest

one-third), other than the one who holds the office as executive chairman or managing director, shall retire from office by rotation. The Board will ensure the retirement of each director, other than the one who holds the office as executive chairman or managing director, by rotation at least once every three years in order to comply with the CG Code provisions.

The Chairman will not be subject to retirement by rotation as stipulated in CG Code provision A.4.2 as the Board considers that the continuity of office of the Chairman provides the Group with a strong and consistent leadership and is of great importance to the smooth operations of the Group.

All directors appointed to fill a casual vacancy are subject to re-election by shareholders at the next following annual general meeting of the Company instead of at the first general meeting after their appointment as stipulated in CG Code provision A.4.2.

4. CG Code provision A.5.1 stipulates that the Company should establish a nomination committee which should be chaired by the Chairman of the Board or an independent non-executive director.

The Company has not established a nomination committee. The Board is responsible for considering the suitability of a candidate to act as a director, and collectively approving and terminating the appointment of a director as this allows a more informed and balanced decision to be made. The Chairman is mainly responsible for identifying suitable candidates for members of the Board when there is a vacancy or an additional director is considered necessary. The Chairman will propose the appointment of such candidates to the Board for consideration and the Board will determine the suitability of the relevant candidates on the basis of their gender, age, professional qualifications and experience as well as educational background.

5. CG Code provision A.6.1 stipulates that, amongst others, every newly appointed director of an issuer should receive a comprehensive, formal and tailored induction on appointment.

During the year, the Company appointed two new directors. They are (i) Mr. James Sing-Wai Wong who is a director of Chinney Alliance Group Limited and a former director of Chinney Investments, Limited and (ii) Mr. Peter Chi-Chung Luk who is the former director of finance and company secretary of the Company. Induction program has not been provided to Mr. Wong and Mr. Luk as they are both familiar with the Group's operations and businesses and, by way of their professional background and/or working experience in listed companies, they are well aware of their responsibilities under the Listing Rules and other regulatory requirements.

6. CG Code provision A.6.7 stipulates that independent non-executive directors and other non-executive directors should attend general meetings and develop a balanced understanding of the views of shareholders.

Certain directors were unable to attend the annual general meeting of the Company held on 25 August 2017 and/or the extraordinary general meeting of the Company held on 25 May 2017 due to their own business engagements or other commitments. The attendance of each of the directors will be set out in the section headed Corporate Governance Report contained in the Annual Report 2017/18.

7. CG Code provision B.1.2 stipulates that the terms of reference of the remuneration committee should include, as a minimum, those specific duties as set out in the CG Code provisions.

The Company has adopted the revised terms of reference of the Remuneration Committee on 30 March 2012 with certain deviations from the CG Code provisions. Pursuant to the revised terms of reference, the Remuneration Committee reviews and makes recommendations to the Board on the remuneration packages of directors (as opposed to directors and senior management).

### **Audit Committee**

Regular meetings have been held by the Audit Committee of the Company since its establishment and it meets at least twice each year to review and supervise the Group's financial reporting process and internal control. The Audit Committee has reviewed with management the annual results of the Group for the year ended 31 March 2018.

### **REVIEW OF PRELIMINARY ANNOUNCEMENT**

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss, consolidated statement of comprehensive income and the related notes thereto for the year ended 31 March 2018 as set out in the preliminary announcement have been agreed by the Company's auditor, Ernst & Young, to the amounts set out in the Group's draft consolidated financial statements for the year. The work performed by Ernst & Young in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the HKICPA and consequently no assurance has been expressed by Ernst & Young on the preliminary announcement.

### **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY**

There were no purchases, sales or redemptions of the Company's listed securities by the Company or any of its subsidiaries during the year ended 31 March 2018.

By Order of the Board  
**James Sai-Wing Wong**  
Chairman

Hong Kong, 27 June 2018

*At the date of this announcement, the directors of the Company are Dr. James Sai-Wing Wong (Chairman), Mr. Yuen-Keung Chan, Mr. Xiao-Ping Li and Mr. Peter Chi-Chung Luk as executive directors; Mr. James Sing-Wai Wong as non-executive director; and Dr. Daniel Chi-Wai Tse, Mr. Zuo Xiang and Mr. William Kwan-Lim Chu as independent non-executive directors.*